

KPI – Days sales outstanding

Copilot Workshop

Request information on the Copilot for Microsoft 365 online Workshop



Collections play a crucial role in any business. Timely and efficient collections help ensure healthy cash flow, liquidity, and operational efficiency.

How Microsoft Copilot can help reduce day sales outstanding

Improve collections process

- Use Copilot to organize information from past interactions
- Draft communications with Copilot clearly outlining the collection process
- Analyze different payment methods and its effectiveness
- Connect your ERP or finance system to access customer records from directly within Outlook.

Improve customer meetings

- Prepare for the meeting
- Focus during the meeting
- Generate follow up communications regarding outstanding balance or payment plan
- Connect your ERP or finance system to access customer records from directly within Outlook.

LOOK

Roles

Collection Managers

Microsoft AI solutions

Copilot for Microsoft 365

Microsoft Copilot

Copilot for Finance in public preview